



► FOCUS ON UTILITY

For over 90 years, Turtle & Hughes has supported both regulated and deregulated Utilities by offering aggressive utility-focused products and services to complex electric power systems. Our Electrical Distribution division provides the products and services you need — all backed by our strong logistics capabilities. Our products include power distribution, lighting solutions and controls, wire and cable, safety and protective equipment, road hazard, and pole line. Our Utility experts have your back – whether it's normal line maintenance or around-the-clock storm restoration support – and decades of experience to handle any emergency that comes your way.



► OUR SERVICES

UTILITIES

- Reduce overall product costs
- Stock inventory as customer requires
- Execute customer inventory reduction program
- Specify and approve new products to replace outdated/obsolete items
- Coordinate cleaning, testing and recycling of dielectric products
- Provide on-time reporting of deliveries
- Maintain contact with supervisors, engineers, and procurement specialists to achieve specified goals

POWER GENERATION CONSTRUCTION

- **Provide on-site trailers with approved specified bill of material**
 - Drop off and removal of trailers
 - Trailers are fully stocked and project managed
 - Material provided on consignment
 - Trailers maintained by Union representative of customer's choice
- **Customer Benefits:**
 - Cost savings on product and freight
 - Proper material is available at all project phases
 - Expedient processing of all reorders and returns
 - Weekly billing on material consumed



▶ WE DELIVER

Our large automated regional warehouses ensure that materials are delivered when and where you need them. Mobile delivery technology relies on real-time information from our fleet of GPS-tracked trucks that operate 24/7 with access to a global inventory. We also bring our expertise right to your job site with trailers and procurement management that reduce the risk of excess inventory.



LOGISTICS SERVICES

- ON-TIME DELIVERY WITH GPS TRACKING
- AUTOMATED WAREHOUSE AND REAL-TIME DELIVERY INFORMATION
- VENDOR-MANAGED INVENTORY
- EMERGENCY SERVICE 24/7/365
- MATERIAL KITTING AND STORAGE
- PROJECT STAGING WITH TIMED RELEASES
- WIRE MANAGEMENT, CUTTING, PARALLELING AND STRIPING
- CENTRALIZED PURCHASING
- ON-SITE TRAILER AND PROJECT MANAGEMENT
- CUSTOMER-SPECIFIC INVENTORY STORAGE AND DELIVERY

▶ EMERGENCY SERVICES

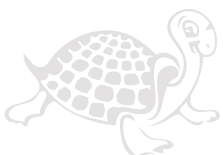
Our around-the-clock emergency services will manage the entire process so you can quickly restore power to your customers, no matter how harsh the conditions.

In the days and weeks following Hurricane Sandy, we helped restore power to millions of homes and businesses in New York and New Jersey. In one extraordinary Sunday delivery, our driver picked up 47,000 feet of rope from a warehouse still under water and brought it to a work site.

▶ MANUFACTURER PARTNERS

Crouse-Hinds by Eaton, Thomas & Betts, B-Line by Eaton, Power Strut, Bridgeport, Salisbury, Buckingham, Hastings, Hubbell Power Systems, ABB, Prysmian, Okonite, General Cable, Service Wire, GE Industrial Solutions, Siemens, S&C, Powercon, MSA Safety Co., Burndy, Klein Tools, Greenlee, Snap-On, 3M, Raychem, and more.

PEOPLE, PRODUCTS & EXPERTISE TO POWER YOUR WORLD



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